



PRATYUSH SHARMA

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PROFILE SUMMARY

- Versatile and result oriented **healthcare technology professional** with more than **13.5 years of experience** in working with leading organizations on IT and digital strategy formulation, project/vendor management, requirements elicitation and fit gap assessment
- **Successfully consulted and delivered projects** for organizations like Ministry of Health, hospitals, EMR/EHRs/HIS vendors, clinical research organization, interactive patient care vendor, fortune 500 cardiovascular devices company and pharma organizations
- Global healthcare consultant with exposure and experience in **healthcare eco-systems in US, India and Saudi Arabia**

PROFESSIONAL EXPERIENCE

14 Sep '15
till date

Associate Director, PricewaterhouseCoopers (PwC), India

- Assisting in development of the healthcare technology practice at PwC India
- Supported a Middle Eastern country's Ministry of Health in their endeavor of corporatization of MoH and creation of Accountable care organizations (ACOs) by assessing provider's coding and costing capabilities and devising strategy for provider's enablement
- Worked with a leading pharma client on providing technology point of view on supply chain
- Assisted leading multi-national hospital group to decide the roadmap for its home-grown hospital information system
- Assisted global FMCG major in selection of an employee wellness portal
- Responsible for end to end activities like business development, proposal preparation, client discussions, negotiations, consulting, project delivery and management

9 Jan '12 to
11 Sep '15

Senior Healthcare Consultant, CitiusTech

- Worked with leading EHRs, CRO, Provider and interactive patient care provider
- Provided consulting on Meaningful Use Stage 2 and ICD 10 migration to various EHRs in US
- Led MU2 implementation projects spanning over a year
- Performed various roles like Consultant, Business Analyst, SME, Project Manager, Product Owner and Scrum Master
- Developed excellent understanding and expertise in areas like Meaningful Use, EHRs, ICD 9 to 10 migration, Interoperability, CCDA and clinical terminologies like RxNORM, NDC and SNOMED etc.
- Worked on various RFPs, business development on areas like i2b2, clinical terminologies, Meaningful use stage 2, Apple health, CROs, data dictionary etc.
- Presented webinar on MU Stage 3: 732 Pages in 60 minutes
- Conducted seminars and published knowledge documents

2 Aug '10 to
6 Jan '12

Assistant Manager, iGATE (erstwhile Patni)

- Played critical role in top level planning & strategy formulation for sourcing of JAVA resources
- Acted as an interface between top management, delivery and project managers, resources and recruitment team
- Analyzed current trends and situations in the BU and presented business intelligence to business unit heads to help them take optimized and informed decisions

13 Jun '05 to
20 Apr '09

Software Engineer (Senior), iGATE (erstwhile Patni)

- Worked for a fortune 500 client, which was a \$1.6 billion leading global cardiovascular device company.
- Developed various modules and common interfaces for the product (New Generation Programmer) used to analyze various families of pacemakers
- Led & participated in RFP discussions on critical modules and performed requirement analysis and defect tracking
- Involved in final verification runs of several modules to ensure timely and defect free FDA submission

EDUCATIONAL SUMMARY

MBA- Finance & Marketing CGPA: 3.675/4

Great Lakes Institute of Management
Chennai, India (Full Time)

BE- Information Technology DGPA: 7.79/10

West Bengal University of Technology
Kolkata, India (Erstwhile Indian Institute of
Information Technology- Calcutta) (Full Time)

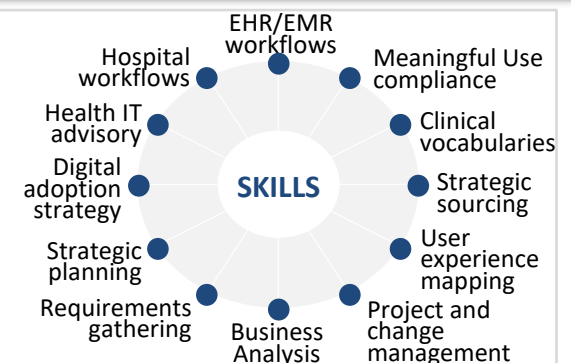
HEALTHCARE CERTIFICATIONS

Certified Professional in Healthcare Information
& Management Systems (CPHIMS)
Certified HL7 CDA Specialist
Certified HL7 v2.7 Control Specialist

KEY PROFESSIONAL HIGHLIGHTS

PwC-CII paper unveiled by honorable health
minister Mr. JP Nadda - [How mHealth can
revolutionise the Indian healthcare industry](#)

Speaker at [National conference on Artificial
Intelligence in Health Informatics & Virtual
Reality](#) at Tata Institute of Social Sciences



ACCOLADES

Client Appreciation award at PwC

Client Appreciation award at CitiusTech

Certificate of completion for Citius Edge
Program (leadership program in CitiusTech)

Valuable Contribution Award, Letter of
Appreciation & Pat-on-the-back e-award at
Patni

Certificate of achievement by client at Patni

National Runner Up in Union Bank of India
Trading Competition, JBIMS with Participation
of over 100 teams from leading MBA institutes

Certificate for conceptualizing & organizing
event ArthVridhi (a valuation competition with
an underlying M&A theme)